

# Tim Taykowski

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Tim Taykowski is a National Sales Associate for Big Ideas Learning. Tim promotes *Big Ideas Math* programs to teachers and administrators in the Midwest. His responsibilities include prospecting for new *Big Ideas Math* opportunities, providing follow-up to current customers, conducting check-in visits on *Big Ideas Math* pilots, and attending local, state, regional, and national math conferences. He also provides initial product overview implementations for new customers to familiarize them with program print and technology resources.

Tim has a Bachelor of Arts in History and Certification in Secondary Education from Indiana University, Bloomington, IN. He taught US History, World History, and Psychology at St Francis DeSales HS in Columbus, OH for five years. Tim has thirty years of educational sales experience with companies including Merrill Publishing, Glencoe/McGraw-Hill, Houghton Mifflin Harcourt, and Big Ideas Learning.

## Career Highlights

- Member of North Central Schools accreditation committee
- Developed and implemented junior/senior level elective Intro Psychology program
- Developed and implemented junior/senior level elective Eastern Hemisphere Culture/History program
- Averaged 10% annual sales growth in 21 years as sales representative with Glencoe/McGraw-Hill
- Served as mentor/trainer for new sales representatives and per diem associates with Glencoe/McGraw-Hill
- Served on various math, science, and social studies ad hoc committees for new program development with Glencoe/McGraw-Hill

## Associations and Awards

### **Member**

National Council for Teachers of Mathematics

### **Member**

Michigan Council for Teachers of Mathematics

### **Member**

National Science Teachers Association

### **Member**

Michigan Science Teachers Association

### **Recipient**

Pacesetter Award  
(achievement of 100% of sales quota) 3 years,  
Glencoe/McGraw-Hill

### **Recipient**

Golden Eagle Award  
(achievement of over 110% sales quota) 6 years,  
Glencoe/McGraw-Hill